





Dear valued reader,

Thank you for reading the latest edition of our 2024 newsletter, packed with interesting content on ECS and the Facility Management services market.

As you may know, ECS operates in the international Integrated Facility Management (IFM) market, focusing on international clients who seek standardized services across their multi-country real estate portfolios, combined with unified tools and management services tailored to each client's needs.

In addition to offering our services to new and existing clients, we actively contribute to the development of our network of shareholders and partners in Europe and beyond. Some examples include:

- We established the ECS Innovation Tank, a platform where our shareholders and partners share their local innovation activities. This collaboration helps avoid errors and duplicate efforts.

A notable example is the development of an autonomous cleaning robot. All shareholders participated in various tests involving different machine sizes, producers, and applications. While it would be overwhelming for individual companies to conduct these tests alone, our innovation

platform allows them to share experiences, learnings, and calculations. After extensive preparation, we are now ready to successfully roll out the autonomous cleaning machines to clients.

- ECS also created an HSEQ circle for our members, where we regularly share information and tips about Health & Safety, ESG, DSGVO, Ecovadis, ISO certifications, and the ever-changing European specifications and requirements.

- Finally, we have identified and are currently developing three preferred suppliers who offer economical and sustainable solutions for our clients' markets. This strengthens our shareholders and partners by contributing to their sourcing needs.

There are many compelling reasons to be a part of our network and grow our business together while fulfilling customer requirements. International IFM is our passion.

We hope our enthusiasm is infectious and look forward to receiving your feedback or suggestions about our newsletter.

All the best,



Thomas Fastenrath
CEO

WHAT'S INSIDE THIS ISSUE:

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Sales Update

ECS Lottery

Shareholder Spotlight/OKIN

Messages from our Preferred Suppliers

Innovation Tank

ECS - BEHIND THE SCENE

ECS Meetings

SALES UPDATE



As we enter the second half of the year, we're perfectly positioned to achieve another outstanding set of results for 2024.

With the addition of Csaba Zsigo, who is managing Eastern Europe, all territories are now covered. Csaba has hit the ground running and already has an impressive list of prospects. His enthusiasm and dedication are palpable, and he is quickly making significant strides in his new role.

The Sales and Operations team recently completed six days of Selling Skills & Behavioral Training hosted by Nick Girling Associates. Our rallying cry is now ECSAccelerate150, and the training has significantly enhanced our capabilities and cohesion.

Activity is at an all-time high, and our prospect lists are impressive, featuring a promising mix of new clients, growth

in existing accounts, and a good balance between large and medium-sized deals. The dedication of our team to maintaining and expanding these relationships is truly commendable.

Spending a few days with the National Directors is always invigorating. Recently in Nice, we had some fantastic sessions discussing innovations in the marketplace, quality, and our joint growth initiatives for the coming years. Of course, there was also time for some essential team building at the karaoke bar!

Marketing is thriving under the leadership of the amazing Constanze, with numerous customer acquisition campaigns, including a website refresh that is already garnering positive feedback and increased engagement.

Our sales target for 2024 is ambitious, but with our laser-like focus on success and strong teamwork, the future looks exceptionally bright. Together, we are poised to reach new heights and achieve our goals.

Good selling,

A handwritten signature in black ink, appearing to read 'Gordon Adams'.

Gordon Adams
International Sales
Director



LOTTERY

01

go to
our website
www.ecsynergy.eu

02

watch out for
the info how ECS
contributes to the
reduction of CO2 in
2023. Is there a
campaign available on
the website?

03

hand in
have you found our
campaign? Send an
e-mail to
info@ecsynergy.eu
for your answer.

04

be excited
to receive presents
totaling 2.000 €
+ for every
participant we will
plant a tree.

Thanks to our Preferred
Suppliers for the incredible
gifts for our ECS Lottery.

KÄRCHER

**Kimberly-Clark
PROFESSIONAL**

**green
care
PROFESSIONAL**

5X



**Kimberly-Clark
PROFESSIONAL**



KÄRCHER



**green
care
PROFESSIONAL**



Good luck!



www.ecsynergy.eu



info@ecsynergy.eu

Submit your answer by 15 August 2024 and win! 10 winners will be drawn from the correct answers. For each participant we will plant a tree. Good luck!

SHAREHOLDER SPOTLIGHT



Let's have a closer look at OKIN.

OKIN Facility: We take care of it!

OKIN Facility is a leading company in the field of facility management, founded in 1993 in Ostrava, Czech Republic. As a part of OKIN Group, the company specializes in providing integrated facility management services, including technical building management, cleaning, security services and energy management. With over 30 years of experience and an international presence, OKIN Facility combines quality, reliability, and innovative technologies to meet the needs of a diverse range of clients across various industries. OKIN Facility operates in 6 countries (Czech Republic, Slovakia, Poland, Ukraine, Romania and Bulgaria).

Clean, sustainable, ethical, and supercharged by technology

Committed to making facilities work better, we're enabling businesses to focus on their futures. Providing on-hand teams and smart services that you can rely on to take care of world of work.

We take care of it

We'll help you keep up with this new world so you know your facilities management is well taken care of. Working with us will give you more time to focus on growing your business.

Solutions partnership as the core of our business

Our motto „We take care of it.“ perfectly captures our approach. Rather than focusing on individual details, we concentrate on a flawlessly functioning whole. Our added value lies in our ability to see the entire „picture“ from the client's perspective and precisely meet their requirements and needs. This is the principle of our solutions partnership – an excellent understanding of the client's environment and the corresponding optimal service setup.



We take care of your
Buildings



We take care of your
Equipment



We take care of your
People



We take care of your
Energy



We take care of your
Safety



We take care of our
Planet

SHAREHOLDER SPOTLIGHT

Core Services

Services are designed to meet the unique needs of clients:

- Technical Services
- Technological activities and cleaning
- Cleaning services
- HSE
- Energy management
- Property management
- Administrative services
- Security and Front Desk

Technologies

OKIN Facility, in collaboration with sister company Iotor, is revolutionizing facility management through cutting-edge technologies. The partnership leverages IoT solutions to enhance operational efficiency, predictive maintenance, and energy management. Utilizing advanced sensors and data analytics, OKIN Facility ensures real-time monitoring and intelligent automation, resulting in optimized building performance and reduced operational costs. This innovative approach not only improves the quality of service but also promotes sustainability by minimizing energy consumption and environmental impact.

Sustainability

At OKIN Facility, we prioritize ESG (Environmental, Social, Governance) reporting, recognizing its importance for the future. We focus on reducing our carbon footprint, promoting diversity, and upholding strong ethical standards. Our pragmatic approach ensures that ESG initiatives benefit both our clients and our company, aligning with our commitment to sustainability and social responsibility.

Key Contacts and Leadership

For all ECS-related matters, your primary contact at OKIN Facility is Petar Krastanov, newly appointed National Director. The company is led by CEO Jaroslav Vaněk and owned by Michal Jelínek, who is also a shareholder in ECS. Together, they guide our mission to deliver exceptional facility management services across the European countries.

A MESSAGE FROM OUR STRATEGIC SUPPLIER



Werner & Mertz Professional

Highest Performance in sanitary cleaning

With SANET extreme, the most powerful sustainable sanitary high-performance cleaner, Green Care Professional is setting new standards in sanitary cleaning. „We are proud of the achievements in our own development department. We were able to set a milestone in combining performance and sustainability with SANET extreme. Awarded the EU Ecolabel, we are not only comparably strong to one of the strongest non-sustainable competitor products in lime solution, but also outperform it in lime soap removal. Tests show we are almost twice as fast,“ reports Bianca Nerowski, Head of Product Management Tana-Chemie (Werner & Mertz Professional division).

Highest cleaning performance

Its unique formulation based on methanesulfonic acid and lactic acid enables highest cleaning performance and yet SANET extreme is completely biodegradable.

The performance tests conducted by an independent institute confirm internal results: SANET extreme has been proven to achieve the best limescale dissolution values. It even performs significantly better than sustainable competitor products. Of course, the sanitary high-performance cleaner is EU Ecolabel certified.

Economical and time saving

SANET extreme effortlessly and extremely quickly removes all typical soiling and incrustations in the sanitary area, such as lime soap residues, urine scale, cosmetic residues or rust. The fact that SANET extreme works faster against lime soap than competitive products on the market has also been proven by an independent institute. The effective and residue-free removal of mineral and organic soiling achieves a natural easy-to-clean effect, with water consistently beading off sanitary objects, fittings and surfaces. The sanitary surfaces shine without reworking.




Does not compromise on performance and sustainability: SANET extreme.
© Werner & Mertz Professional

Sustainable and value-preserving

Thanks to its gentle formulation, SANET extreme helps to preserve the value of typical sanitary fixtures such as chrome fittings, ceramic tiles and porcelain objects. Sustainably designed, 58% of the organic carbon in SANET extreme comes from plant-based, regenerative sources.

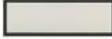
With SANET extreme, the innovative sanitary high-performance cleaner and descaler, Green Care Professional once again proves that sustainability and maximum cleaning power are not a contradiction in terms.

Limesoap removability with increasing contact time



Well-known, high-performance competitive product of professional sanitary cleaning.

Green Care Professional SANET extreme:
More powerful and sustainable.

 soiled  clean

Lime soap removal: Faster than sustainable and non-sustainable products, SANET removes extreme lime soap stains in test based on IKW method for quality recommendation for bathroom cleaners.

© Werner & Mertz Professional

A MESSAGE FROM OUR STRATEGIC SUPPLIER



Kimberly-Clark Professional

Take control of washroom costs, time and waste.

Kimberly-Clark Professional offers new free Cost & Sustainability Audit.



Kimberly-Clark Professional offers a new Cost & Sustainability Audit to help customers drive change using controlled washroom dispensing systems that bring savings in cost, time and waste and control over hygiene and resources.

The cost of living continues to rise and places more pressures on businesses, healthcare and education, with 46% of firms expecting their prices to rise.¹ Kimberly-Clark Professional's new audit helps businesses identify how changing to controlled dispensing systems and sustainability services will provide more efficiency and reduce both costs and waste in the washroom.

Take [control]
Empower your washroom operations
with controlled dispensing

By requesting a free Cost & Sustainability Audit businesses will not only see how much cost they can save in the short term, but over the lifetime of running that system. Cost-in-use looks beyond the price per case of a product and instead tracks the total cost of a solution in real usage scenarios over time. This is achieved by combining a consumable such as hand towel, toilet tissue or soap with a controlled dispensing system to gain complete control to deliver exceptional efficiency, sustainability and cost savings in the washroom.

Efficiency and cost savings are achieved through rolled hand towel and centrefeed toilet tissue with single-sheet dispensing for controlled usage. Controlled dispensing across Kimberly-Clark Professional's washroom systems delivers just the right amount of hand towel, foam soap or toilet tissue, removing waste and reducing costs. The high capacity, easy to use systems mean no more streaming tissue, waste on the washroom floor or unnecessary and costly servicing time and resources.

Kimberly-Clark Professional

The Kimberly-Clark Professional™ ICON™ collection features a high capacity rolled hand towel dispenser with up to 380m product that reduces refill times by delivering up to three times the number of hand dries per fully loaded dispenser than leading folded hand towel competitors.² The Scott® Control™ Twin Centrefeed Toilet Tissue System from Kimberly-Clark Professional is the highest capacity twin roll design with 1,666 sheets per fully loaded dispenser.³

Maintenance time is precious and costly too. With intuitive visual lighting cues, 150,000 hand towel dispenses on one set of batteries plus a 99.9% jam-free performance, the ICON™ rolled hand towel dispenser delivers Kimberly-Clark Professional's best servicing experience yet.⁴

The Cost & Sustainability Audit enables businesses to discover how all washroom needs can be met by a combination of controlled dispensing with quality and sustainable products and recycling services. All Kimberly-Clark Professional hand towels are made with Airflex™ Technology offering superior absorbency and strength, so fewer sheets are needed to dry hands. Kleenex® rolled hand towels designed for the ICON™ dispenser use up to 33% less paper fibre per hand dry than leading competitor's standard folded hand towels.⁵

Foam skin care from the Kleenex® Botanics™ and Scott® Control™ ranges deliver up to twice as many washes per litre as conventional liquid soaps. Plus, touchless dispensing options with the ICON™ collection enables increased efficiency without forgoing hygiene which remains a top priority for Facilities Managers.

Controlled dispensing in combination with the RightCycle™ by Kimberly-Clark Professional™ Programme can provide closed-loop recycling of hand towels into raw materials used to create new products.

The right dispenser and consumable working together as a complete controlled system can bring consistent and sustained improvements in facilities. The free Cost & Sustainability Audit provides customers, businesses and organisations with control of washroom costs, time and waste through the right combination of products, resources, technology and services.

Sources:

1.(BCC,Q1,2024 - PowerPoint Presentation (britishchambers.org.uk))

2 & 3 & 5, Results of Hall Tests conducted by Sapio agency. July 2021.

4. Dispensing test conducted by Patmore Slade Horizons in September 2021.

Controlled dispensing systems provide
sustained cost, waste and time savings.



A MESSAGE FROM OUR STRATEGIC SUPPLIER

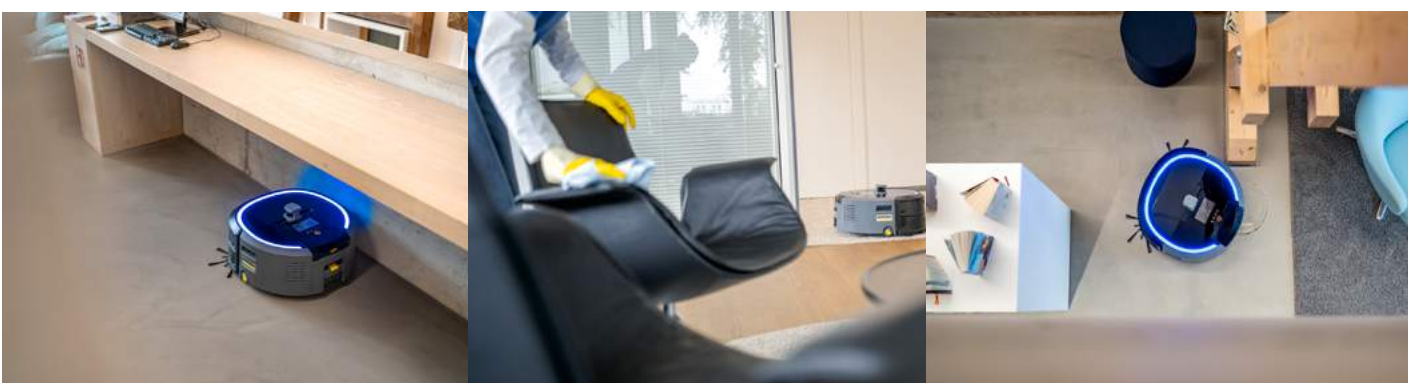
KÄRCHER

Kärcher

**Kärcher expands portfolio of robotic products for professional users!
The KIRA CV 50 autonomous robotic vacuum cleaner makes the working day easier for cleaning teams.**

With the addition of a new robotic vacuum cleaner, Kärcher is expanding its portfolio of autonomous cleaning solutions for building service providers and users in hospitality, office spaces, etc. Featuring replaceable batteries, the KIRA CV 50 cleans small to medium-sized carpeted and hard floor areas. In order to spare cleaners monotonous tasks and make their work more efficient, the focus here is on a high level of autonomous area performance and intuitive operation. Using its robust and safety-certified sensors and extensive LiDAR range, the KIRA CV 50 is capable of cleaning even expansive areas independently. What's more, if required, it can autonomously generate maps and plan paths, reducing the set-up time.

Designed with professional applications in mind, the robot is easy and intuitive to operate. There are two cleaning modes to choose from, depending on the cleaning job and the site of application. For enclosed and less complex spaces, the robotic vacuum cleaner's basic mode is ideal and requires no set-up. For more complex spaces requiring regular cleaning, the robotic vacuum cleaner can perform a one-off test run to explore the area. The map it creates on this run can subsequently be edited using the corresponding cloud-based app from Kärcher. Once the map has been created, it can later be selected in the routine mode via the display on the vacuum cleaner itself or cleaning can be scheduled via the app.



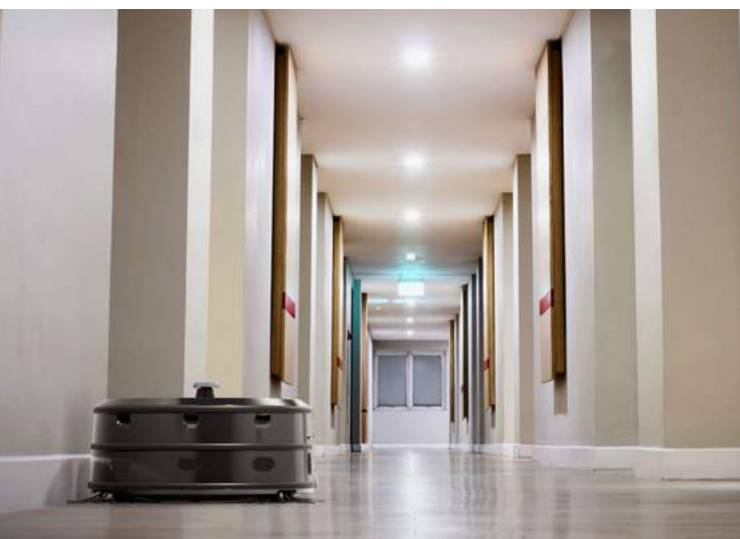
Kärcher

With the cleaning team turning their attention to other tasks while the floor is being cleaned, there is the option to receive app notifications about the status, battery run time and errors as well as detailed cleaning reports. Once it has finished cleaning, the KIRA CV 50 is easy to move to where it is needed next thanks to its lightweight and ergonomic design. There is a pull-out trolley handle to enable the cleaning team to pull the robotic vacuum cleaner along behind them.

KIRA CV 50 is certified safe for use in public spaces. The precision LiDAR technology ensures it navigates its way safely. It does this by emitting laser beams and measuring the time it takes until the beams are reflected off objects and received back by the sensor. This provides a detailed 3D view of the area, whereby Kärcher has designed the system such that the KIRA CV 50 does not lose its way even in large rooms. Plus, the robotic vacuum cleaner

features ultrasound sensors for glass detection, sensors to follow walls, drop sensors to prevent it falling down steps and a collision sensor.

With a high area performance of more than 500 m²/h, the robot can clean foyers and large hallways efficiently. Thanks to the two side brushes, loose dirt is picked up even along edges, and the compact design mean it can clean under tables.



KIRA CV 50 is compatible with the 36 V versions of the battery platforms from the

Kärcher Battery Universe. Since the batteries can be exchanged, the robot's runtime can be extended without interruption, making maximum use of short cleaning schedules. The Kärcher Battery Universe includes two battery platforms with an ever-growing number of machines, ranging from high-pressure cleaners and leaf blowers through to multipurpose vacuum cleaners. Both the compact 18 V batteries and the powerful 36 V batteries are available in different capacities in order to cover a wide range of applications. Best of all: The batteries are fully compatible with all Kärcher machines of the same voltage class. A unique selling point of all Kärcher batteries is the LCD display with Real Time Technology, which also accurately displays the remaining runtime and charging time in minutes in addition to the remaining battery capacity. The housing of the batteries is ultra shock-resistant and protected against dust and spray water in accordance with protection class IPX5.

INNOVATION TANK

Innovation Tank

This time we would like to introduce to you some innovations which have been presented by our National Directors from our Shareholders during our last come together in Nice. All of the following innovations have already been implemented at shareholders or clienst sites.

Technology



Gausium Phantas

The Phantas by Gausium is an robotic vacuumcleaner as we've seen before. This one in partical makes full use of the age of internet by providing full control through apps and connectability with building management systems. Providing even less handling time by f.i. calling elevators by itself to move between floors. Detects obstacles and makes little noise, making it useable during working hours as well.

The Phantas is both usable in automatic mode through schedules, as well as manual use as well. In the most optimized form can be completely unmanned.

<https://gausium.com/de/specs/phantas>

Contact: constanze.roehring@ecsynergy.eu

Sustainability & ecofriendly



Charging cabinet

Fireproof charging cabinets for electrical bike batteries (or other batteries). One way to encourage clients to use an electric bike instead of a car or other means of transport that contributes to a negative environmental impact may be that they are offered to charge the bicycle battery in their intended fireproof charging cabinets at the workplace.

Reduces the risk of spreading any fire that may occur when a bicycle battery explodes when charging.

[https:// ewfecocom](https://ewfecocom)

Contact: constanze.roehring@ecsynergy.eu

INNOVATION TANK

Technology & ecofriendly



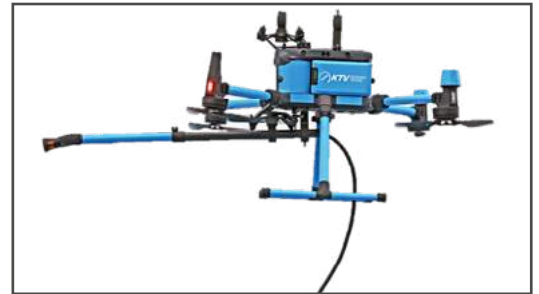
Smart Tec Sensor

SmartTEC provides real-time data on how your facility is used. By collecting heat, light, humidity, and occupancy data, SmartTEC will ensure that cleaners 'don't clean clean', focusing their time where activity has occurred. The software also lets the client know when heating and lights have been left on in unoccupied spaces to help achieve Net Zero. SmartTEC helps businesses identify and implement improvements, resulting in enhanced operational efficiency and significant reductions in carbon emissions/energy waste. It has a user-friendly Interface and is very cost effective.

<https://smarttec.en>

Contact: constanze.roehring@ecsynergy.eu

Technology



Working Drones

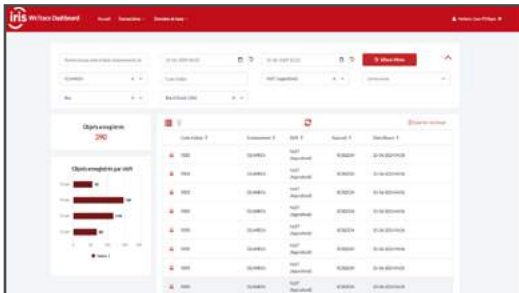
Working Drone is used for high rise window cleaning for commercial buildings, making the process safer, faster, and more cost-effective. Drones can clean large glazed areas of modern buildings, including apartments and office complexes, significantly reducing maintenance time and expense. It reduces the overall cost of window cleaning by minimizing the time and equipment required. It eliminates the need for height equipment, enhances safety, and allows more frequent cleanings. The drones operate efficiently with capabilities of cleaning 1500 sqm/hour for facades and 500 sqm/hour for windows, reaching heights over 100 meters and working in various weather conditions and go everywhere!

<https://ktvworkingdrone.com>

Contact: constanze.roehring@ecsynergy.eu

INNOVATION TANK

Technology



We trace - tracking

It is a simple tracking tool to give the client full access on what or which repetitive works are done (volume) and what the invoice will be. By making a planning for any assets, like plants, cleaning busses or Energy consumption. The worker gets a task that he or she needs to open & close. The client has full access in the system to see what is done and will get one single invoice. No skills needed lowest skilled staff, everybody can work with it. It gives transparency and full access to reporting in the customer portal. Invoicing is done automatic based on the closed orders. Real time data makes it possible to adjust in a minute and no manual (KISS) handling (lists) by creating lists, collecting info.

<https://www.iris.be/en/>

Contact: constanze.roehring@ecsynergy.eu

Technology



Hearing loop System

An Induction Loop, also known as a Hearing Loop or T-Loop, is an assistive listening system that provides access to facilities for those with a hearing impairment. It takes a sound source and transfers it directly to a hearing aid without background noise. Expensive receivers are not required, users don't suffer the inconvenience of asking for and wearing a headset that marks them out as hard of hearing. It improves the communication and provides a nice good impression for visitors. Recognised by Amazon as a great initiative for Reception Counters.

<https://www.ampetronic.com>

Contact: constanze.roehring@ecsynergy.eu

ECS – BEHIND THE SCENE



DAVID
VALLO

Part of the ECS family since:
2022

Age:
32

My function:
International Key Account Manager

Living in:
Germany

1. I dreamt of this as a child:

My dream was to play basketball in the NBA, at least I was already able to watch a NBA game.

2. These qualities describe me best:

Very stress resistant, relaxed and funny.

3. To be happy, I need:

My family and friends.

4. If I had one wish, it would be that:

I can fly.

5. After two and a half years working for ECS I can tell that...

I enjoy working with the people inside ECS. The supportiveness and trust I felt from the beginning from all my colleagues is truly special.

6. What was the best you have experienced in the last months?

Taking one month of parental leave to travel across Italy with my young family. I am very grateful that ECS and my colleagues made this possible for me.

ECS MEETING

NATIONAL DIRECTORS MEETING

NICE

The whole ECS Team and the National Directors of each shareholder country have met in June in the beautiful city of Nice in France, where our Shareholder GSF gave us a warm welcome. This event brought together the whole European group, marking a significant milestone in our journey towards innovation and collaborative growth.

The discussions were rich and insightful, focusing on:

- Innovations that drive our business forward
- Ensuring the quality of service to enhance our customers experience
- Joint growth initiatives for the coming years

By working together and using the skills and ideas of our diverse team, we will succeed for sure all future challenges!

Together, we are stronger and together we continue to grow!



ECS MEETING

SHAREHOLDER MEETING

ÖREBRO

The Shareholders of European Customer Synergy S.A. gathered in June to discuss the interim situation of 2024, this time at the beautiful Örebro Castle in the Swedish region of Örebro. Our gratitude goes to Shareholder FourFM for facilitating this meeting in such a wonderful setting, allowing us to enjoy the Swedish way of life during the leisure program. The Shareholders engaged in intensive discussions with CEO Thomas Fastenrath about the ongoing growth strategy and collaboratively planned for the coming years. We greatly appreciated the open feedback and the culture of discussion among all participants.



ECS CHANGES

FAREWELL

The Shareholder meeting in Örebro marked a significant turning point for ECS. We bid farewell with great respect, humility, and gratitude to Board Member Michael Moritz (representative of the shareholder WISAG) and Bernd Jacke (former CEO of ECS and Senior Advisor for Board and Management), who have served with dedication and heart over the past decades.

Michael, in his role as former CEO of WISAG Facility, brought extensive knowledge and experience in technical maintenance services to our organization, coupled with an unparalleled understanding of financial coherence.

Bernd, who has been with ECS since its inception in 2001 and even served as interim CEO for two years, played a crucial role in fostering smooth collaboration among shareholders and between shareholders and management in recent years. His leadership, driven by heart and emotion, and his mentorship of the younger generation, helped resolve internal issues before they fully emerged.

ECS sincerely thanks them for their dedication and contributions from the founding of ECS to its status as a successful and thriving company today. They have been innovators, idea generators, and loyal members, and they will be deeply missed. ECS wishes Michael and Bernd the best in the new chapters of their lives and hopes that our paths will cross again.



Michael Moritz



Bernd Jacke

WELCOME TO THE TEAM

Due to our strong year on year growth in the pan-European FM and IFM market we are continuing our growth strategy, expanding our ECS team in 2024.

OUR NEW TEAM MEMBERS:

Paulina Szejba



Paulina Szejba starts on the position of IFM Operations Manager for a huge Technology company account. For this company she will manage IFM Operation from a central point of view within the following countries: TR, CZ, HU, PL and NL. Paulina has tremendous international experience in Facilities Management and Project Management, which she has gained throughout her career with majority of time at ISS, holding multiple global leadership roles.

Pal Sutka



As another exciting step in the expansion of ECS, we are delighted to announce the appointment of Pal Sutka to the Position of Key Account Director. Pal's nationality is Hungarian and he will soon relocated with his family to Germany. Pal brings a lot of experience in international Facility Management due to his career with former employers. He has a strong technical background and a wealth of experience managing complex service organizations as well as managing multinational Clients and properties.

WELCOME TO THE TEAM

OUR NEW TEAM MEMBERS:

Carlos Fernandes



Carlos is a professional and experienced manager in Sales & Service, and administrative support to different teams with focus on the service excellency. With strong experience in the chemical industry over the last 27 years, he contributed to the development of international and national accounts, through the participation in successful tenders and bidding processes, contributing to the business growth in several companies.

Csaba Zsigo



Csaba Zsigo starts on the position of International Key Account Manager (IKAM) with a focus on eastern Europe. He is based at the First Facility HQ in Budapest. Csaba is a dynamic professional renowned for his exceptional expertise in both facility management and sales.

WELCOME TO THE TEAM

OUR NEW NATIONAL DIRECTORS:

Petar Krastanov



Petar Krastanov has been appointed as the new National Director, representing OKIN FACILITY in the ECS family. He has been an integral part of OKIN for the last 16 years, starting his journey as the first employee in Bulgaria, passing through various positions in Sales and Country Management. For the last 5 years he was responsible for the business growth and expansion of the whole OKIN FACILITY.

Nowadays, Petar is focused again on the development of the Bulgarian branch of OKIN and is looking forward to cooperating with all ECS team members. We believe that his easy-going character and goal-oriented vision would help him in the new position.

Berkay Keskiner



Berkay Keskiner has been appointed as the new National Director representing FMS in the ECS family. Berkay has been with FMS for approximately 8 months and has made a significant contribution to the organisation during this time. His experience in operations management and the FM sector will stand him in good stead. Berkay, who attended the meeting in France as the National Director of Turkey, aims to increase sales through increased co-operation with ECS and to further improve its environment with a visionary perspective.

Berkay impresses with his communicative character and focussed vision.



HELLO SUMMER!
WE ARE WISHING YOU A
WONDERFUL TIME.



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